



## National Insurance Services

### Who is NIS?

#### Your School, City, and County Employee Benefit Specialist

Since 1969, National Insurance Services' (NIS) exclusive focus is to serve the employee benefit needs of schools, cities, and counties throughout the U.S. We provide active employee and retiree benefits, health insurance solutions, and full benefit consulting services that address your unique challenges and issues. NIS is a broker, administrator, and consultant all rolled into one.

- **Broker:** We work with multiple carriers, conduct RFPs, negotiate with insurance carriers on renewals, and handle other issues on the client's behalf.
- **Administrator:** We are an administrator performing various services with certain partner carriers. For these carriers, we may provide sales, marketing, contract issue, underwriting, billing, and customer service, depending upon their needs.
- **Consultant:** We are a full benefits consultant for your entire suite of employee benefits. Let us review your existing plans and suggest recommended changes, conduct RFPs, complete a retiree benefit evaluation, perform a GAP Analysis, ensure compliance with benefit legislation, attend employee meetings, and more.

### Our Story:

National Insurance Services isn't just an insurance agency – it's a collection of some of the foremost experts in public sector employee benefits in the country. NIS began by offering affordable disability insurance catering to the unique needs of Wisconsin teachers in 1969 and has continued to meet and exceed the expectations of our nation's teachers and public sector employees ever since. Today, NIS is trusted by over 2,500 public sector organizations and 500,000 insured

individuals in 29 states. We are headquartered in Brookfield, Wisconsin with several regional offices throughout the U.S.

NIS is part of the Accretive Insurance Solutions family of companies. Accretive provides NIS with access to resources and experts spanning 46 states in the specialty, program, and wholesale insurance market, ensuring that NIS can provide clients with the most favorable plans and solutions in the market.

### Why Choose NIS?

#### School, City and County Employer Specialists: All the Experts You Need Under One Roof

Whether it's Health, Disability, ACA, 403(b), HRA/HSAs or any employee benefit no matter how large or small, we have a public employer expert on hand at your service. All of this on top of personalized one-on-one account management that is unsurpassed in the industry.

#### Proven Track Record: 97% of Our Customers Renew Their Contracts with Us Every Year

This statistic speaks for itself. No one else can say that. When it comes down to it, our customers renew because they get the pricing and service they expect. So they keep coming back for more. You need a partner. NIS is the partner you are looking for.

### We're Good People to Work With

The high standards and family values we started with in 1969 provide our framework for success: ethical, team oriented, customer focused, caring, and hard working. NIS' corporate commitment to charity helps support our community through its actions, talents, and resources with a focus on providing opportunity for our employees to participate.