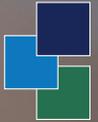




Conversion

Keep Your Life Insurance: After Retirement, After Coverage Termination



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Your Life Insurance policy contains a feature called a Conversion Provision that allows you to convert your group coverage into an individually owned policy.* The policy will change from Group Term Life Insurance into an individual Whole Life Insurance policy.

Why Should I Convert?

If you leave employment, are terminated or retire, you no longer have your employer-sponsored coverage. Also as you age, your Life Insurance benefits typically reduce.

You may want to take advantage of the Conversion Provision because it will let you keep the change to insurance amount¹ you lost due to age reductions, retirement or coverage termination without answering medical questions. Converted coverage is guaranteed to all eligible employees regardless of your state of health if you apply within 31 days.² Please note that insurance premiums may be higher than your group insurance premium rate.

How Do I Apply?

There are two ways to apply:

1. To get an online quote, visit www.LifeConvMNL.com.* This site includes FAQs, contact information and you can complete the forms online.
2. To receive a quote via mail, ask your Human Resources or Benefits Department for the quote request form. Note that all steps within the quote request process must be completed within 31 days following your benefit reduction, retirement or coverage termination.
 - a. Fill in the employee section of the quote request form and then return it to your employer to complete their section.
 - b. Complete and submit the form to the address listed on the form.

- c. Once processed, the provider will contact you with a quote and an application.
- d. Fill in the application and submit to the address listed on the form along with the first year's premium payment.*

Additional Questions?

Please contact your Human Resources or Benefits Department for further questions.

**The individual conversion insurance is provided by Gerber Life Insurance Company and administered by HRMP, LLC. These companies are not affiliated with Madison National Life Insurance Company, Inc.*

¹Refer to your Certificate of Insurance for the benefit amount that is eligible for conversion.

²Refer to your Certificate of Insurance regarding eligibility for this benefit.



Founded in 1961, Madison National Life Insurance Company, Inc. is headquartered in Madison, the rapidly growing capital city of Wisconsin. Madison National Life is licensed in 49 states and specializes in group life, disability and specialty health insurance. The company is a wholly owned subsidiary of Horace Mann Educators Corporation (NYSE:HMN), the largest financial services company focused on providing America's educators and school employees with insurance and retirement solutions.